

ANASTASIOS TRAKADIS

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SUMMARY

Highly qualified operations/claims and chartering manager with over 20 years of professional experience in Greece and abroad. Possess excellent knowledge of updates in dry bulk shipping market, as well as S&Q. Applying excellent interpersonal, intercultural and negotiation skills in the daily interactions of the diversified shipping industry. Operate with a high sense of responsibility, positive attitude to effortlessly manage operations & budgets, best serving company's interests.

Specialties: Operations, Claims, Chartering, Freight Collecting, ISM, ISPS

PROFESSIONAL EXPERIENCE

2013 – up to date ***** Marine Ltd., Athens, Greece**
Fleet Operator

Operating a fleet of vessels on Time Charter basis.

- Daily communication with the vessels, agents and Charterers' Reps.
- Planning port calls, bunkers, vsl's cargo loading etc. Monitoring vessels performance.
- Proactive planning and organization minimizing Off-Hires.
- Handling of Claims in Co-ordination with the Insurance / Claims Dept.

2012 - 2013 **Tifys Shipping Co. Ltd., Athens, Greece** (Ship management / Brokering firm)
Operations & Chartering Manager (On a consulting basis)

Supervises a team of five, oversees and negotiates ship management projects, negotiates fixtures between Owners and Charterers.

- Reorganized and streamlined company's processes for contract acquisition and retention, Post Fixing Operations and Claims.
- Set budget and financial targets and overseeing budget performance

2011 **WINDFORCE Maritime Enterprises Inc., Athens, Greece**
Senior Operator (Contract: October to December)

Responsible for Post fixing, Voyage instructions, appointment of Agents, communicating with Charterers, Cargo Handling. Claims Handling via P&I Club. Supporting the Owner / MD for chartering the Co's vessels. Freight collection in co-ordination with Acc. Dept.

- Occupied personnel need with seamless continuation to company's and vessels' smooth operations
- Swiftly adapted to the company's and position's requirements and culture

2006 - 2010 **NAF SHIPPING Inc., Piraeus, Greece**
Operations Manager
Deputy DPA - Deputy CSO

Involved in the process of chartering the Company's vessels (Spot & T/C).

Post fixing, issuing Voyage instructions, appointment & communication with Agents & Charterers, Cargo Handling. Claims Handler in cooperation with P&I Clubs and Law Firms (underperformance, off-hire and cargo claims, General Average/Particular Average etc.)

Tending to vsl's requirements re inspections, internal and external audits as well as Flag Annual, P&I Annual, Port State Control & Class.

Supervise procedures and progress of freight collection personnel.

Planning and supervising the process of delivery of newly acquired vessels.

- Effective negotiations and follow up of cargo leading to a 25% reduction of cargo claims
- Achieved a 50% savings in satellites communications through the introduction of new tech and streamlining of processes
- Complied and in cases surpassed budgetary targets and expectations set in collaboration with the owner

2005 - 2006 **QUINTANA MANAGEMENT LLC, Athens, Greece**
Deputy DPA - Deputy CSO, SMS & ISPS Coordinator.

Safety Management System and Ship Security Plans. Development, Training, implementation and follow-up of company's procedures. Planning, Preparing and participating on vessels interim and initial audits regarding ISM & ISPS, Class and the Annual Flag Safety Inspections. Cooperation with Marine and Technical departments.

- Decreased safety and security deficiencies continuously
- Achieved zero – major non conformities/detentions for more than 25 vessels
- Conducted more than thirty five successful audits
- Trained more than 50% (abt. 280) crew members on ISM and ISPS

2003 - 2004 **EUROPEAN NAVIGATION INCL. - Dry Division, Athens, Greece**
Marine Dept. Supt. / SMS & ISPS Coordinator (on contract basis)

Developing SSPs for the dry cargo fleet vessels. Implementation and follow up of company's and vessels' ISPS and ISM systems. Planning and preparing the vessels for ISPS certification, FSA and PSC annual inspections in cooperation with Technical Dept.

- Developed vessels Ships Security Plans approved by Class and implemented same on-board vessels.

1999 - 2003 **LEVANT MARITIME Co. Ltd, London, UK**
Operations Manager

Closely cooperating with the Chartering Mngr. during vsl's pre-fixing negotiations. Master's / Voyage instructions and details. Communication and cooperation with Agents, Charterers, Shippers and Cargo receivers, regarding cargo handling and relevant issues. Time-charter hire statements, lay time calculations, handling of Claims with P&I Clubs and follow - up of cargo surveys. Ordering and purchasing of bunkers and lubricants.

- Close to zero off-hires through close communications with Time Charterers (via brokers/Baltic Exchange)
- Planned and applied new IT and overall communications network and processes, covering all aspects of company's operations
- Calculated and executed cost saving purchase and supply plan of bunkers and lubricants (in cooperation with Tech. Dept.)

SPECIAL TRAINING & SKILLS

Lloyds Training Courses	ISM CODE & Internal Management System Audit ISPS - CSO & SSO Incident Investigation & Root Cause analysis
ABS Training Courses	Marine Integrated Internal Auditor (S&E) Training course on ISM Code Training course on ISO 14000:2001
Languages	English / Greek (Bilingual) French (Intermediate)
Military Service	(compulsory in Greece) Active duty: 1989 - 1990 Sergeant, Platoon Leader at the Presidential Garrison of Greece
Computers	MS Windows & Office, Internet, Outlook, In-house proprietary shipping operations & chartering software

EDUCATION

1994 - 1997	SOUTHAMPTON SOLENT UNIVERSITY, Southampton, UK B.Sc. Maritime Studies Hons.
1991 - 1994	DEREE COLLEGE, Athens, Greece B.Sc. Computer Information Systems

OTHER ACTIVITIES & ACHIEVEMENTS

Archery (Bronze Metal - National Cup of Greece 2008)
Volunteering in Athletic games (Olympics 2004 & Paralympics)
Hobbies: Ski, Golf

References available upon request